One-stop shopping: tailor made advice and a complete range of solutions

**DAF — perfect partner in the energy transition**

**In addition to a comprehensive range of fully electric trucks, DAF Trucks offers a multitude of services that support operators in the energy transition process. This ranges from offering specific driver training courses to tailor made financing, from supplying charging stations and energy-management systems to dedicated services within the PACCAR Connect online fleet management platform. The energy transition involves more than purchasing a DAF XB, XD, or XF Electric.**

* All dealers in Europe: DAF Electric Truck Centre
	+ Fully trained and equipped
	+ Availability of public charging stations
* Class-leading systems for excellent vehicle specification
	+ The TOPEC sales tool also offers route simulations and schedules
	+ 3D Online Truck Configurator
* PACCAR Power Solutions
	+ Wide range of PACCAR charging stations from 20 to 400 kW
	+ Advice and implementation of microgrids with Battery Energy Storage Systems
* Extensive instructions to driver upon delivery
	+ Vouchers for specific driver training courses
* PACCAR Connect Online fleet management system
	+ Standard on every DAF XB, XD and XF Electric
	+ Current status of energy supply and consumption
	+ Link to DAF Truck Navigation with overview of available public charging stations
* Attractive rates for DAF MultiSupport Repair & Maintenance contracts and PACCAR Financial

In 2018, DAF was the first European truck manufacturer to market a fully electric truck and has developed a unique and comprehensive set of services to provide customers with the best possible support when they make the switch to electric.

**DAF Electric Truck Centre**Firstly, all DAF Sales dealers in Europe have now officially been appointed as DAF Electric Truck Centre. This means that specialised technicians and salespeople have received all the necessary training, that the workshops are fully equipped to carry out all work on electric trucks safely and professionally, and that the availability of parts is regulated. In addition, all DAF dealers will have a public charging station, which customers and passers-by can use.

**TOPEC — The ideal truck for every application**
To identify the most suitable electric truck for a specific use case, DAF dealers use the TOPEC system, which comprises all available vehicle configurations and options. This information is combined with the customer's specific operational needs to create complete simulations, indicating optimum routes, how and where the batteries can best be charged and how much energy the truck will consume. TOPEC is therefore an important tool for determining the best vehicle configuration for the highest efficiency per kilometre. Transport operators who want to know what the DAF range of electric vehicles could do for them can visit the DAF website. All versions of the XB, XD and XF Electric have been fully integrated into the online 3D truck configurator.

**Charging stations and tailor made microgrids**
In addition to the ultimate electric vehicles, DAF also offers a wide range of charging stations with outputs ranging from 20 kW to 400 kW and with the optimum solution for every application.

PACCAR chargers ranging from 20 kW to 50 kW are available, especially well-suited for trucks that are charged in the evenings or at night after their daily journeys. 120 kW and 180 kW chargers are designed for fast charging, making them ideal for fleets that use electric vehicles on multiple routes or in multiple shifts. The most powerful 400 kW charger can fully charge vehicles in less than two hours or even fast charge two vehicles simultaneously. Mobile 24 kW to 40 kW chargers are ideal for charging on a temporary or interim basis, for instance to support a vehicle trial and demonstration.

At the customer's request, the service can be further extended to include recommendations and even support with implementing an extensive 'microgrid', which can include solar panels, a Battery Energy Storage System (BESS), advanced Energy Management Systems (EMS) and fast chargers. PACCAR Power Solutions will start by mapping out items such as fleet size, deployment, charging schedules, peak energy requirements and energy rates. Any surplus of self-generated electricity and the local network capacity are also part of this initial investigation.

**Specific driver training**When an electric truck is delivered, the DAF dealer places special emphasis on giving the driver comprehensive instructions, so that they can get the most out of every kWh of electricity. During vehicle handover, all the ins and outs of the electric truck are explained in detail, with special attention being paid to starting, driving and using and charging the vehicle batteries.

In addition, customers and drivers can use the DAF Driver Training voucher to maximise the energy efficiency of the DAF Electric. During the training, advice is given on choosing the right moments to charge the batteries, optimising the use of regenerative braking, and maximising the coasting of the truck. All of this with a view to achieving maximum transport efficiency.

**PACCAR Connect**Of course, all fully electric DAF trucks are also connected to the new PACCAR Connect online fleet management platform to monitor vehicle and driver performance 24 hours a day. PACCAR Connect helps to optimise the company's profitability.

One of the major advantages of PACCAR Connect is that existing logistics applications from third parties can use data from the online portal. This makes it easy to monitor all the logistical processes and performance of a fleet from a computer, laptop or even tablet. Specific functionalities for the electric trucks include reports on current electricity consumption, current battery status and remaining operating range, which are important for efficient route planning.

PACCAR Connect also helps drivers to make their work easier and more efficient. The PACCAR Connect mobile services are linked to the DAF Truck Navigation system. This means that new routes, which are set out by home base, can be forwarded easily and directly to DAF Truck Navigation. Available public charging stations are also visible at a glance.

The optional Vehicle Health Module is also available for electric trucks, providing home base with an insight into the vehicle's condition — including up-to-date dashboard messages and an indication of when to expect the next service.

"DAF Transport Efficiency — your profitability, our goal", is how Bart Bosmans, member of the DAF Board of Management and responsible for Marketing & Sales summarises things. "This also applies to the wide range of trucks and services we offer to support our customers in their energy transition as best we can. This includes attractive rates for the DAF MultiSupport Repair and Maintenance contracts and financing from PACCAR Financial, to give just a few examples.

**DAF Trucks N.V.** — a subsidiary of PACCAR Inc, a global technology company that designs and manufacturers light, medium and heavy-duty trucks. DAF provides a full range of tractor units and rigids, offering the right vehicle for every transport application. DAF is also a leading provider of services, including MultiSupport repair and maintenance contracts, financial services from PACCAR Financial and a first-class parts delivery service from PACCAR Parts.

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***Note to editors***

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